



National Pan American Golf Association

NPAGA New Model – Follow-Up Report to Delegates & Members

Subject: New Model Presentation – Step 2 Progress Update

Executive Summary

The recent New Model Presentation delivered to the Delegates represents **Step 2** in our strategic initiative to **reduce the overall cost of the National Event** and transition toward a **sustainable, modern structure** that benefits both our **membership** and **host cities**.

The feedback, engagement, and discussion following the presentation confirm one thing clearly:

The need for change is no longer theoretical — it is operational.

We are at a critical point where rising costs, limited host capacity, and evolving member expectations require decisive action.

Purpose of the New Model (Step 2)

The objective of Step 2 was to present a **practical, actionable framework** that:

- Reduces the financial burden on host cities
- Lowers overall participation costs for members
- Simplifies logistics and execution
- Maintains the integrity and tradition of the National Event
- Positions NPAGA for long-term sustainability and growth

Key Challenges Reinforced During Presentation

1. Rising Event Costs

- Golf course fees increasing
- Hotel and lodging costs rising
- Awards (rings) up approximately 65%
- Food, beverage, and venue costs escalating

2. Host City Strain

- Increased manpower requirements
- Financial risk exposure
- Fewer chapters able or willing to host

3. Outdated Event Structure

- Week-long format misaligned with:
 - Modern work schedules
 - Travel limitations
 - Younger member expectations

New Model – Core Concepts Presented

1. Condensed Event Format

- Transition to a **3 day high-impact event**
- Focus on efficiency while maintaining experience

2. Pre-Structured Cost Model

- Pre-negotiated golf and lodging packages
- Tiered participation options
- Predictable cost structure for members

3. Downsizing for Sustainability

- Align event size with:
 - Participation trends
 - Host city capabilities

4. Separation of Junior Programming

- Standalone **Junior Tournament & Educational Summit**
- Development pathway:
 - Youth → High School → College
- Education for both parents and juniors

5. Modernization Initiatives

- Exploration of an **NPAGA App** for:
 - Registration
 - Payments
 - Scheduling
 - Player and chapter engagement
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Delegate Engagement & Initial Feedback

Delegates demonstrated:

- Strong engagement and participation
- Recognition of financial realities
- Openness to structural change
- Constructive feedback for refinement

Maintaining the status quo is not a viable option.

What Step 2 Achieved

- Established a **clear modernization direction**
 - Delivered a **realistic and data-driven framework**
 - Initiated meaningful leadership dialogue
 - Built momentum toward implementation
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Next Steps – Moving to Step 3

1. Model Refinement

- Integrate Delegate feedback
- Finalize structure and participation options

2. Financial Validation

- Compare current vs. proposed model
- Identify measurable savings

3. Pilot Program Development

- Brownsville to Pilot Model in 2027
- Define operational execution plan

4. Governance & Approval

- Framework Model Outline
 - Align to our bylaws and approval process
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Closing Perspective

This initiative is not just about reducing cost — it is about:

- Protecting the future of the National Event
- Supporting our membership financially
- Ensuring host cities can succeed

We are not stepping away from tradition — we are evolving it to sustain and strengthen it.

Call to Action

Delegates are encouraged to:

- Continue providing feedback
 - Engage in upcoming discussions
 - Support the transition into Step 3
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Respectfully Submitted,

NPAGA BOARD
